

## Phillip R. Marchesiello

### IT Partner, Management Committee Member

Phillip R. Marchesiello joined the firm as a partner in 2011 after more than 13 years in private practice with Akin Gump Strauss Hauer & Feld LLP. He represents media and communications companies with respect to a variety of transactional, regulatory compliance, licensing, and policy matters before the Federal Communications Commission (FCC), state public utility commissions, and foreign telecommunications agencies.

Mr. Marchesiello represents companies in enterprise-level commercial technology transactions, including telecommunications services agreements, hardware purchases and leases, software licensing, and information technology agreements. He also has assisted numerous radio and television broadcast companies, as well as cable and wireless companies, to negotiate and secure FCC approval of various media and wireless transactions. He particularly focuses on structuring transactions involving institutional investors and private equity funds to comply with the FCC's multiple ownership and foreign ownership requirements.

In addition, Mr. Marchesiello represents a wide variety of communications companies, in sectors such as equipment manufacturing, Telecommunications Relay Services (TRS), inmate calling services, high speed communications links, submarine cables, and Mobile Satellite Service (MSS), before the FCC with respect to transactional matters, policy advocacy and licensing and compliance matters.

Prior to joining the firm, Mr. Marchesiello was a partner at an Am Law 100 international law firm.




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#### CONTACT

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#### BAR ADMISSIONS

Virginia, 2001  
 District of Columbia, 1999  
 Maryland, 1997

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#### EDUCATION

J.D. magna cum laude, Georgetown University Law Center, 1997  
 B.A. (Economics) cum laude, St. Mary's College of Maryland, 1994

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#### PRACTICE AREAS

Communications & Video Accessibility  
 Corporate & Commercial Transactions  
 International & Satellite Communications  
 Internet of Things  
 Media Content & Distribution  
 Wired Communications