



Michael D. Nelson

SENIOR ADVISOR

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Michael has spent the past twenty years shaping the legislative, regulatory, and public policy landscape for energy, media, and technology companies. Believing that every day starts at zero, Michael brings a competitive drive that secures WIN-win outcomes for his clients. Having broad experience across diverse business functions, combined with experience working across a diverse client base allows Michael to develop solutions many cannot see. Deep focus on small details and strong organization skills enables Michael to manage multiple projects simultaneously. Michael's peers say trademark has been his ability to create deep and meaningful relationships with key players and coworkers. Michael quickly builds trust through his ability to connect with people to quickly understanding their motivations and goals. Known as a fair player who plays the long game, Michael assures even his opposition walks away feeling they were treated fair and heard. Michael has a passion for leadership and assuring his team is growing, and all are rowing in towards the common goal.

PRACTICE AREAS

Telecommunications and Media
Broadband and IP-Enabled Services
Voice Communications
Communications Transactions
Digital Media
State Regulation
Tower Siting & Infrastructure
Video Distribution Regulation
Wireless Communications and Spectrum Policy
Energy
Regulatory – FERC and Organized Markets
Regulatory – State Utility Commissions
Legislation and Public Policy – State and Federal
Energy Transactions
Transportation and Emerging Technologies
Internet of Things
Transactions
Emerging Companies
Mergers and Acquisitions

BAR ADMISSIONS

EDUCATION

B.S., Business Economics, Public Recreation, South Dakota University